

Tender No: AT.9/2021

**Subject: COPPER CABLES FOR SECONDARY NETWORK****BRIEF DESCRIPTION****1. GENERAL**

Tenders are invited for the supply of COPPER CABLES FOR SECONDARY NETWORK, in accordance with the detailed tender specification.

**2. PRICE OF TENDER DOCUMENTS**

The relevant tender documents will be available as from the **24<sup>th</sup> February 2021**, only in electronic form and free of charge, in our website <http://www.cyta-tenders.cytanet.com.cy>.

**3. CLOSING DATE**

Tenders shall be placed by the Tenderers or their representatives in Cyta's Automated Tender Box at Ground Floor, Head Office Building, Telecommunications Street, Strovolos, Nicosia, Cyprus, by **10.00 hours on Friday, 16<sup>th</sup> April 2021**, which is the Closing Date and Hour. Tenderers should note that the Tender Box will automatically lock at exactly 10.00 hours on the Closing Date with the indication «CLOSED».

Tenders submitted after the Closing Date and Hour shall neither be accepted nor taken into consideration.

**4. VALIDITY**

Tenders are to be held open for acceptance for **180 days** from the specified Closing Date. A Tender valid for a shorter period shall not be taken into consideration.

In exceptional circumstances, Cyta may request the Tenderer for an extension of the period of validity. A Tenderer may refuse the request.

**5. EXTENT OF TENDERS**

Only Tenders for the supply of all Works detailed in this Specification must be submitted. Partial Tenders shall not qualify for consideration.

**6. COMMITMENT FOR NON-WITHDRAWAL OF THE TENDER**

Tenders shall be accompanied by the document "COMMITMENT FOR NON-WITHDRAWAL OF THE TENDER", fully completed and signed.

**7. DELIVERY**

The first-year requirements shall be delivered in 2 (two) shipments of about equal quantities, according to the following schedule:

- First Shipment: within 3 (three) months (CYTA's Central Stores) from the date of placing the order
- Second Shipment: within 6 (six) months (CYTA's Central Stores) from the date of placing the order.

All deliveries shall be made to CYTA's Central Stores, at 3 Patron str, Dali Industrial Area, CY-2540, Nicosia, Cyprus.

**8. PRICES**

Prices for materials shall be Delivered Duty Paid, Value Added Tax unpaid, according to Incoterms 2020, to Cyta Central Stores at 3 Patron Street, Dhali Industrial Area, CY-2540, Nicosia. VAT on imports shall be paid by Cyta.

**9. PAYMENT TERMS**

Payment shall be effected in cash within 45 days from the completion of the delivery of all ordered goods.

**10. SUPPLY AGREEMENT**

Cyta shall have the option to enter into a Supply Agreement covering the initial and additional orders to be placed over a period of up to three (3) years from the Effective Date of Contract.

**11. TENDER AWARD**

Cyta shall award the complete Tender to one Tenderer. No partial award shall be allowed.

**12. PARTICIPATION REQUIREMENTS**

This paragraph specifies the participation requirements applicable for this tender needed to be fulfilled by the Tenderers in order to participate and be evaluated. Tenderers failing to comply with these requirements shall be disqualified and shall not be further evaluated.

**12.1 DOCUMENTARY EVIDENCE PROVING SALES**

Tenderers, shall submit documentary evidence proving sales of Telecommunications Copper Cables for the Secondary Network, of the same type and specifications (jelly filled cables) of as those included in this Tender, within the last ten (10) years, in at least three (3) Telecom Organizations/Service Providers, one of which operating in the European Union or in any country member of the EFTA (Iceland, Liechtenstein, Norway, and Switzerland), with sales to each one being at least equal to the total requested quantities of this Tender, i.e. 12.500 km-pairs (for a three year supply agreement).

Tenderers shall provide the following information by completing the Table II-1 below, separately for each Section:

- Telecom Organization/Service Provider name
- Contact details
- Quantities supplied
- Year of supply
- Evidence for sales e.g. letters of customer satisfaction, Copies of the Contracts, Purchase Orders, Tender award letters, etc.

**Table II-1: Sales**

A/A	Cable description	Supplied to (Telecom Organization/Service Provider name)	Contact details (Name, E-mail, Phone, Fax)	Quantities supplied	Year of supply	Kind of evidence
1						
2						
3						

The above information shall concern the manufacturer, in case the Tenderer is other than the manufacturer.

**12.2 SAMPLES**

The prevailing Tenderer, if requested by Cyta, shall be obliged to manufacture and deliver, within three (3) weeks from the date of the request a sample of 1km of 100/0,5 cable. The sample shall be made according to these specifications. The prevailing Tenderer shall perform and submit all tests, as stated in Table II-2 below, proving the conformity of the sample cable to the Technical Specifications.

The expenses of manufacture of cables and the conduction of the relevant tests shall be undertaken by the prevailing Tenderer. The samples and the relevant test results shall be verified for compliance with Cyta's specifications. The prevailing Tenderer, if failed to comply with these requirements, shall be disqualified.

The samples shall be submitted to Cyta, Line Access Network, 40 Dasoupoleos Street, CY-2015, Nicosia, Cyprus. Samples shall have attached labels with the name of the Tenderer. The expenses for delivering the samples to Cyta shall be undertaken by the prevailing Tenderer.

**13. BRIEF DESCRIPTION**

The cables will be used in the Cyta's secondary network and shall be suitable for drawing in ducts or laying direct in the ground. The cables shall be jelly filled, polyethylene insulated, polyethylene sheathed with moisture barrier, having copper conductor diameters ranging from 0,5 to 0,63 mm and capacities ranging from 5 to 100 pairs as shown in the Table below.

The prices for each order shall be adjusted by applying the following formula:

$$P1 = P_o + \left(\frac{Cu}{1000}\right) \times (CuP1 \times R1 - CuP_o \times R_o)$$

Where:

P1 = Adjusted price in the quoted currency

Po = Basic price in the quoted currency

Cu = Copper content in Kg/km as given in the Table below

CuPo = US\$8.000

CuP1 = The cash, average A.M. official, Grade A Copper price as published by the London Metal Exchange (LME) in the Financial Times applicable on the date of placing the order or on the specific date at the request of Cyta on placing the order.

Ro = Exchange rate of the quoted currency, to the United States Dollar shall be stated by the Tenderer at the time of tender submission. If the above rate is not stated, the exchange rate applicable on the closing date of the Tender will be used.

R1 = The cross-exchange rate of the quoted currency to the United States Dollar as published in the Financial Times and applicable on the same date of fixing the CuP1.

Indicatively, Cyta's requirements are shown on the following table:

Item	Cable Description	Drum length in m	Requirements in km		Copper content per km in kg	
			First Year	Subsequent Annual Requirements		
1.	Polyethylene Twin Copper Cable	5 / 0,5	1000	100	50	17,50
2.		10 / 0,5	1000	20	10	35,10
3.		20 / 0,5	1000	50	25	70,30
4.		50 / 0,5	1000	30	15	175,80
5.		100 / 0,5	1000	30	15	351,70
6.		10 / 0,63	1000	2	1	55,90
7.		20 / 0,63	1000	2	1	111,90